NEW MOTOR VEHICLE BOARD 1 2415 1st Avenue, MS L242 2 Sacramento, California 95818 Telephone: (916) 445-1888 **CERTIFIED MAIL** 3 4 5 6 STATE OF CALIFORNIA 7 NEW MOTOR VEHICLE BOARD 8 9 10 11 In the Matter of the Protest of **Protest No. PR-2815-23** 12 Let's Ride Motorsports Inc, 13 PROPOSED ORDER GRANTING Protestant, "RESPONDENT TEXTRON v. SPECIALIZED VEHICLES INC.'S 14 MOTION TO DISMISS PROTEST" 15 Textron Specialized Vehicles Inc. ("TSV"), 16 Respondent. 17 18 To: Gavin M. Hughes, Esq. Robert A. Mayville, Jr., Esq. 19 Attorneys for Protestant LAW OFFICES OF GAVIN M. HUGHES 20 4360 Arden Way, Suite 1 Sacramento, California 95864 21 Amy M. Toboco, Esq. 22 Attorney for Respondent NELSON MULLINS RILEY & SCARBOROUGH LLP 23 19191 South Vermont Avenue, Suite 900 Torrance, California 90502 24 Paul T. Collins, Esq. 25 Patrick D. Quinn, Esq. Attorneys for Respondent NELSON MULLINS RILEY & SCARBOROUGH LLP 26 1320 Main Street / 17th Floor 27 Post Office Box 11070 Columbia, South Carolina 29201 28 /// 1

(Veh. Code §§ 385.5, 3051) All-terrain vehicles including recreational off-highway vehicles and utility terrain

vehicles are also within the Board's jurisdiction. (Veh. Code §§ 111, 500, 531, 3051)

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5. On March 10, 2023, Let's Ride filed a Substitution of Attorney, designating the Law Offices of Gavin M. Hughes as counsel of record.

#### Notice of Breach - Dated July 29, 2022

- 6. TSV sent a "Notice of Breach of Dealer Agreement" ("Notice of Breach") dated July 29, 2022, to Let's Ride via Federal Express. The Notice of Breach was not a notice of termination and did not give rise to a right in Let's Ride to file a protest pursuant to Section 3060. Let's Ride acknowledges it received the Notice of Breach "[w]ithin approximately a week of July 29, 2022 . . ." (Fulce Decl., ¶ 12; Ex. 5) The Notice of Breach stated that TSV was notifying Let's Ride that it is "in material breach of and [] failed to perform [] obligations under Sections 3(a), 3(g), 4(a), 4(b), 4(d), 5(a), 8(a), 10(a), 14(a), and 18" of the parties' dealer agreement. (Fulce Decl., Ex. 5) The alleged breaches referenced in the Notice of Breach related to Sales Responsibility; Stock Inventory, Representation, and Demonstrations; Dealer Performance and Marketing Programs; Orders; Terms of Payment and Delivery; Facilities; and Signs. (See Britt Supp. Decl., ¶ 2, Ex. A)
- The Notice of Breach also provided for a 90-day "Cure Period" for Let's Ride to remedy the alleged breaches. The Notice of Breach specifically stated, "TSV is providing this notice in good faith, and requesting your dealership cure these breaches within ninety (90) days of this notice ('Cure Period') by complying with and fulfilling your obligations under each of the above-referenced provisions of the Agreement. If the breaches are not remedied to [TSV's] satisfaction, and in [TSV's] sole discretion, at the end of the Cure Period, TSV will initiate termination of the Agreement, pursuant to Section 24(c) and in accordance with any applicable state law." (Fulce Decl., Ex. 5) As the notice was dated July 29, 2022, the stated cure period of 90 days would terminate on or about October 27, 2022.

# Notice of Termination - Dated November 29, 2022 and the Filing of the Protest on January 24, 2023

8. Approximately 30 days after the expiration of the 90-day cure period provided in the Notice of Breach, a Notice of Termination ("NOT") dated November 29, 2022, was sent by TSV via Federal Express overnight mail to "Mr. Darren Fulce,<sup>4</sup> Let's Ride Motorsports, Inc, 5959 Rosedale Hwy,

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<sup>&</sup>lt;sup>4</sup> Mr. Fulce is the President of Let's Ride.

Although the protest refers to the approximate date of receipt of the NOT as being on or

about December 15, 2022, the protest makes no mention of an "appeal procedure" provided by TSV. As discussed herein, Section 3060(a) provides alternative times for the filing of a timely protest. The first is that filing must occur within 30 days after receipt of the NOT and the second is that a protest will be timely if filed within 30 days after the end of any appeal procedure provided by the franchisor.

- 14. As to the first alternative, filing a protest within 30 days of receipt of the NOT, the parties differ as to the claimed date of receipt by Let's Ride of the NOT.
- 15. Respondent claims the NOT was received by Protestant at its dealership address on November 30, 2022, via Federal Express overnight delivery. (Motion, p. 4, lines 19-20; Britt Decl. ¶ 3, Ex. C) If the NOT was received by Protestant on November 30, 2022, as alleged by Respondent, and the Board received the NOT on December 1, 2022, the 30-day time to file a protest would begin to run on December 1, 2022. Section 3060(a) would allow Protestant 30 days from that date to file a timely protest (until January 3, 2023).<sup>6</sup>
- 16. The second claimed date of receipt of the NOT is December 15, 2022, as stated by Protestant in its protest. (Protest,  $\P 4$ )
- 17. If Let's Ride received the NOT on November 30, 2022, as alleged by TVS, Let's Ride would have had until January 3, 2023, under the first alternative of Section 3060 to file its protest. If Let's Ride received the NOT on December 15, 2022, as Let's Ride alleges, Let's Ride would have had until January 16, 2023, to file its protest. As no protest was filed until January 24, 2023, which date is correct is irrelevant as the protest was not filed within 30 days of either date.
- 18. If either claimed date of receipt is used to trigger the start of the 30-day period within which Let's Ride must file its protest, the protest was not timely filed and must be dismissed.
- 19. The only way the protest can perhaps be deemed timely filed is through the application of the alternative time period provided by Section 3060(a). This would require finding that Protestant filed its protest "within 30 days after the end of any appeal procedure provided by the franchisor . . .". As

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<sup>&</sup>lt;sup>6</sup> "When the last day for filing any instrument or other document with a state agency falls upon a Saturday or holiday, such act may be performed upon the next business day with the same effect as if it had been performed upon the day appointed." (Gov. Code § 6707) The 30-day deadline of December 31, 2022, was a Saturday, and the following Monday was an observed holiday (January 2, 2023).

<sup>&</sup>lt;sup>7</sup> See Gov. Code § 6707.

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stated below, Let's Ride made no such claim until more than three months after it filed its protest, when on May 1, 2023, Let's Ride filed its Opposition to TSV's Motion to Dismiss.

#### **MOTION TO DISMISS**

## TSV's Assertions in its Motion to Dismiss Protest - Filed April 3. 2023

- 20. As there had been no indication of a claim by Let's Ride that the 90-day cure period constituted an "appeal procedure," TSV's Motion to Dismiss, filed on April 3, 2023, addressed only the failure of Let's Ride to file a protest within 30 days of receipt of the NOT.<sup>8</sup>
- 21. TSV argues in its Motion to Dismiss that because the NOT was delivered to Protestant's dealership address on November 30, 2022, and to the Board on December 1, 2022, that Protestant was required to file any protest on or before January 3, 2023, pursuant to Section 3060(a)(2). Protestant did not file its protest until January 24, 2023, 54 days after Protestant and the Board received the NOT and beyond the statutory time to file a protest pursuant to Section 3060(a)(2). Therefore, the Board lacks jurisdiction to hear the protest. (Motion to Dismiss, p. 4, line 19 through p. 5, line 4)
- 22. "TSV's Notice contained the language mandated by Section 3060(a)(1)(C), and it was in the proper format that made the specific content conspicuous." Therefore, since the NOT was properly issued, received by the Board and Protestant, and the protest was filed well beyond the statutory filing deadline, the Board lacks jurisdiction to consider this protest. (Motion to Dismiss p. 4, line 11 through p. 5. line 4)
- 23. TSV states that the Board has repeatedly recognized that a dealer's failure to timely file a protest is grounds for dismissal. TSV cites the following Board Decisions in support of this argument:<sup>9</sup>
  - Eghtesad v. DaimlerChrysler, Protest No. PR-1928-04; a.
  - San Jose Yamaha Powersports v. Yamaha Motor Corp., Protest No. PR-2394-14; and b.

<sup>&</sup>lt;sup>8</sup> Let's Ride's claim of the existence of an appeal procedure was not mentioned in the protest filed on January 24, 2023. Let's Ride's claim of an appeal procedure was not raised until May 1, 2023, about five months after the issuance of the NOT, when Let's Ride filed its Opposition to the Motion. At that time, Let's Ride asserted for the first time that the 90-day cure period was an appeal procedure and raised its claim that the protest was timely due to the alternative time period in Section 3060(a) of allowing a protest to be filed within 30 days after the end of any appeal procedure provided by the franchisor. TSV denies that the cure period constitutes an appeal procedure and denies that there was or is any appeal procedure in existence.

<sup>&</sup>lt;sup>9</sup> TSV's motion references three Board Decisions as listed. These decisions have not been designated by the Board as precedent decisions pursuant to Government Code section 11425.60, so they will not be relied upon in this proposed order.

products. In addition, Protestant stated it corrected alleged signage deficiencies. (Protestant's Opposition, p. 5, lines 1-5; Fulce Decl., ¶¶ 13-14; Exs. 6-7)

- 29. Protestant anticipated that Respondent would ultimately return to determine whether it had cured the alleged facility deficiencies described in the Notice of Breach. However, no representative from TSV ever returned to determine if the alleged deficiencies were cured. (Protestant's Opposition, p. 5, lines 6-9; Fulce Decl., ¶ 15)
- 30. Protestant argues, "Let's Ride understood the Cure Period provided for in the [Notice of Breach] to be a type of appeal procedure offered by TSV." Therefore, "upon receipt of the NOT, Let's Ride anticipated TSV would return to Let's Ride's facility to determine whether any corrective action had been taken and whether it cured TSV's [sic] alleged breaches to TSV's satisfaction. [citation] Let's Ride reasonably believed its deadline to file its Protest would begin after TSV's return visit to determine whether Let's Ride had cured the alleged facility deficiencies." (Protestant's Opposition, p. 7, lines 2-3 and line 27 through p. 8, line 2; Fulce Decl., ¶ 16)
- 31. Protestant concludes that the Board possesses jurisdiction to decide this protest because it was filed before TSV's termination became effective and "is timely based on TSV never returning to end the cure period which constituted an appeal procedure offered by TSV." <sup>11</sup> (Protestant's Opposition, p. 10, lines 13-17)

#### TSV's Assertions in its Reply to the Opposition

32. TSV argues that Protestant's arguments are flawed because they "rel[y] solely on the cure period which it alleges has not expired because TSV allegedly did not return to '[Protestant's] facility to determine whether any corrective action had been taken and whether it cured TSV's [sic] alleged breaches to TSV's satisfaction." However, "the cure period provided in the notice of breach was for a limited duration, ninety days of the notice of breach, and thus expired **October 27, 2022**." [footnote

<sup>&</sup>lt;sup>11</sup> Let's Ride points out that the protest, filed on January 24, 2023, was filed while the franchise was still effective, i.e., the protest was filed prior to the claimed franchise termination date of January 30, 2023. This fact is irrelevant as the time during which a franchise may not be terminated will always continue beyond the time for filing a timely protest. Thus, for a protest to be timely filed requires that it be filed within the statutorily proscribed time for such filing even though the franchise must continue in existence for some additional time. It is the date mandated for filing of the protest that determines whether a protest is timely filed, not the date the franchise may be terminated.

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- 49. The following chronological facts are found to exist:
- a. <u>July 29, 2022</u> TSV issued a Notice of Breach that also established a 90-day period for Let's Ride to cure the stated breaches. The 90-day cure period would expire by its terms on about October 27, 2022.
- b. November 29, 2022 About 30 days after the end of the stated 90-day cure period, TSV issued the 60-day NOT, with the termination to be effective January 30, 2023.
- c. November 30, 2022 as alleged by TSV, or December 15, 2022 as alleged by Let's Ride the NOT dated November 29, 2022 was received by Let's Ride.<sup>14</sup>
- d. <u>January 24, 2023</u> Let's Ride's protest was filed. It is undisputed that the protest was not filed within 30 days of either November 30, 2022, or December 15, 2022. The protest stated that the NOT had been received on or about December 15, 2022, but made no mention of an appeal procedure provided by TSV.
- e. <u>April 3, 2023</u> The Motion to Dismiss was filed by TSV. The Motion sought dismissal of the protest solely on the ground that the protest was filed more than 30 days after receipt of the NOT, the first alternative time-period stated in Section 3060(a). As Let's Ride made no claim in its protest of the existence of an appeal procedure, TSV's Motion did not address whether the alternative time-period stated in Section 3060(a) relating to an appeal procedure was applicable.
- f. May 1, 2023 Let's Ride filed its Opposition to the Motion to Dismiss and for the first time raised the claim that the 90-day cure period contained in the Notice of Breach was an appeal procedure that came within the alternative in Section 3060(a) as to when a protest may be timely filed. Let's Ride alleged that the 90-day cure period was an appeal procedure that had not yet come to an end, thus its protest filed on January 24, 2023, was timely. This May 1, 2023 claim of an existence of an appeal procedure was not made until about nine months from the July 29, 2022 Notice of Breach containing the cure period, more than four months after the claimed date of receipt of the NOT by Let's Ride on December 15, 2022, more than three months after the date of the filing of the protest on January 24, 2023, and four weeks after the Motion to Dismiss was filed by TSV on April 3, 2023.

<sup>14</sup> Federal Express records establish that the NOT was received by Let's Ride on November 30, 2022.

g. May 8, 2023 - TSV filed its Reply to Let's Ride's Opposition to the Motion to Dismiss.
TSV denied that the 90-day cure period was an appeal procedure and even if it were, the protest was filed
more than 30 days beyond the expiration of the 90-day cure period. The 90-day cure period by its terms
would expire on October 27, 2022, and the protest was not filed until January 24, 2023.

#### Whether the Protest was Filed within 30 Days of Receipt by Let's Ride of the NOT

- 50. It is found that the tracking notice and receipt from Federal Express establish that the NOT was received by Let's Ride on November 30, 2022.
- 51. However, the protest filed on January 24, 2023, by Let's Ride alleges that the NOT was not received by Let's Ride until on or about December 15, 2022.
- 52. Although it has been established that the NOT was received by Let's Ride on November 30, 2022, whether the NOT was received by Let's Ride on November 30, 2022, as claimed by TSV, or on December 15, 2022, as claimed by Let's Ride, is irrelevant as the protest, filed on January 24, 2023, was not filed "within 30 days" of either date. The January 24, 2023 filing date of the protest was 54 days after November 15, 2022, and 40 days after December 15, 2022.
- 53. TSV's Motion to Dismiss alleges the Board lacks jurisdiction to consider the protest as it was not filed within 30 days after receipt by Let's Ride of the NOT. TSV's motion, filed on April 3, 2023, did not address application of an appeal procedure as Let's Ride had made no reference to the existence of such a procedure until May 1, 2023, when Let's Ride filed its Opposition to the Motion to Dismiss.
- 54. Let's Ride's Opposition does not challenge the claim of TSV that, regardless of the true date of receipt of the NOT, the protest was not filed within 30 days after receipt of the NOT.
- 55. It is thus undisputed that the protest was not filed within 30 days of receipt by Let's Ride of the NOT.
  - 56. Therefore, if only the first alternative of Section 3060 is applicable, the protest, required to

<sup>&</sup>lt;sup>15</sup> A copy of the protest was sent to TSV on January 20, 2023, by Certified Mail but the protest was sent to the Board via "Priority Mail" and was not received by the Board until January 24, 2023. Had Let's Ride mailed its protest to the Board by Certified or Registered Mail on January 20, 2023, the protest would have been deemed filed on that date. However, even if this had occurred, the protest would not have been deemed timely filed as January 20, 2023, is not within 30 days of either November 30, 2022, or December 15, 2022.

be filed within 30 days of receipt of the NOT, was not timely filed and the Motion to Dismiss must be granted and the protest dismissed with prejudice.

# Whether the Protest was Filed within 30 Days After the End of Any Appeal Procedure Provided by the Franchisor

- 57. Analysis of this issue first requires a determination of whether there was or is "any appeal procedure provided by the franchisor" and, if so, whether the protest was filed within 30 days after the "end" of the appeal procedure.
- 58. The protest, filed on January 24, 2023, was untimely on its face as it stated only that the NOT was allegedly received by Let's Ride on or about December 15, 2022, and made no mention of a claim by Let's Ride that there was an "appeal procedure provided by the franchisor."
- 59. Let' Ride now asserts the cure period stated in the Notice of Breach was an "appeal procedure provided by the franchisor."
- 60. Let's Ride also asserts not only that the cure period was an appeal procedure but, because TSV representatives had never returned to the dealership to determine if the cures had occurred, that the cure period/appeal procedure has never ended thus its protest was timely filed.

## Was the 90-day Cure Period an "Appeal Procedure" Provided by TSV?

- 61. Neither "appeal" nor "appeal procedure" is defined in the Vehicle Code, so the terms must be given their plain and ordinary meaning. A dictionary definition of "appeal" is: "A proceeding undertaken to have a decision reconsidered by a higher authority; esp., the submission of a lower court's or agency's decision to a higher court for review and possible reversal." (Black's Law Dict. (11th ed. 2019), "Appeal")
- 62. Pursuant to this definition, an appeal procedure provided by TSV would be a process whereby a dealer could ask a higher level of TSV's internal hierarchy to reconsider its decision regarding the decision to terminate the dealer agreement. The 90-day cure period did not provide for any internal review to reverse a decision to terminate the franchise. The cure period could not apply to a decision to terminate the franchise as that decision had not been made and would not be made until after the cure period had expired. Successful cure of the breaches would "remedy the breaches" and prevent the issuance of a notice of termination compared to an "appeal procedure" that would reverse a decision to

terminate the franchise.

- 63. The Notice of Breach was not a Notice of Termination. There is nothing in the dealer agreement indicating that TSV has an appeal procedure (Transcript, p. 8, lines 15-23)
- 64. There is no language that "cure" of the breaches will entitle Let's Ride to appeal to a higher level or body to reverse a possible future decision to terminate the franchise.
- 65. The Notice of Breach containing the Cure Period had no stated intention to immediately initiate termination of the franchise. Rather, there was the stated future intention to initiate termination of the franchise but only if the breaches were not cured within the 90-day cure period.
- 66. As there was no stated decision to terminate the franchise there was nothing that granted Let's Ride a right to "appeal" to seek reversal of any future intention or future decision to terminate the franchise if such a decision were eventually made. TSV stated it would not initiate termination proceedings if the alleged breaches were cured within the 90-day period and thus there would be no need to invoke an "appeal procedure" to reverse a decision that had never been made. The provision, contained in the Notice of Breach (not the NOT), allows Let's Ride 90 days to cure the alleged breaches and has the effect of granting a right to Let's Ride to act in such a way as to prevent the issuance of a notice of termination rather than allowing Let's Ride to seek reversal of a decision constituting a notice of termination, a notice not yet issued when the cure period was created.
- 67. The "cure period" created by the language in the Notice of Breach provides for a time prior to the issuance of any decision to terminate the franchise, whereas an appeal procedure would be for a time period subsequent to a decision to terminate the franchise and seeking to reverse the decision to terminate the franchise. Said another way, the cure period is looking at a time and events prior to TSV making a decision to terminate the franchise that would have the effect of precluding a decision to terminate the franchise. In comparison, an "appeal procedure" would be looking for reasons that would have the effect of reversing a decision to terminate the franchise.
- 68. Complying with the requested cure would have resulted in no decision to terminate the franchise and no Notice of Termination would be issued. An "appeal procedure" would have the effect of reversing a Notice of Termination that had been issued.
  - 69. The cure period as stated in the Notice of Breach had nothing to do with appealing or

seeking the reversal of a decision to terminate the franchise. Rather the claimed breaches and any timely cure thereof relate solely to whether a notice of termination would be issued and would be relevant as to whether the alleged uncured breaches would support the existence of good cause to terminate the franchise. After receipt of the NOT, had a timely protest been filed, Let's Ride would be challenging whether there was good cause to terminate the franchise with the issues including whether the claimed breaches had been cured during the 90-day time period. With TSV having the burden of proving good cause to terminate, TSV would have to prove that the alleged breaches had not been cured and that the reasons for termination continued beyond the cure period.

- 70. The stated cure period does not apply to operate as an appeal procedure that Let's Ride could utilize in seeking to have TSV revoke the notice of termination.
  - 71. It is concluded that the 90-day cure period is not an "appeal procedure provided" by TSV.

    Whether the Alleged Cure Period/"Appeal Procedure" had not Ended and Continues
- 72. Although the cure period is not an appeal procedure, the following is offered to address

  Let's Ride's claims that the alleged cure period/ "appeal procedure" had not ended and continues to exist.
- 73. Even if the cure period was an appeal procedure, the protest was not timely filed for the following reasons.
- 74. The cure period was created by the Notice of Breach dated July 29, 2022. The cure period was stated to be for 90 days and thus would terminate on or about October 27, 2022. If this was an appeal procedure, a protest to be timely under this alternative time would have to be filed within 30 days after the end of the cure period/appeal procedure which means the protest would have to have been filed on or before November 29, 2022. The protest was not filed until January 24, 2023.
- 75. Let's Ride's claim that the 90-day cure period had not expired and continues to exist to the present is unreasonable and untenable for the following reasons.
- 76. Let's Ride claims that it withheld the filing of a protest as it believed the cure period would continue until representatives of TSV came to the dealership to evaluate whether Let's Ride had accomplished the cures needed. However, there is nothing to indicate TSV had agreed to extend the cure period or that TSV representatives would be coming to the dealership to determine if the cures had been made.

# PROPOSED ORDER

After consideration of the pleadings, exhibits, and oral arguments of counsel, it is hereby ordered that "Respondent Textron Specialized Vehicle Inc.'s Motion to Dismiss Protest" is granted. As the protest was not timely filed, the Board has no jurisdiction over this matter. Let's Ride Motorsports Inc v. Textron Specialized Vehicles Inc. ("TSV"), Protest No. PR-2815-23, is dismissed with prejudice.

Ailene Short, Branch Chief, Industry Service Branch, DMV

Steve Gordon, Director, DMV

proposed order in the above-entitled matter, as the result of a hearing before me, and I recommend this proposed order be adopted as the decision of the New Motor Vehicle Board.

I hereby submit the foregoing which constitutes my

DATED: August 16, 2023

Administrative Law Judge