

***Vision:  
California DMV –  
A recognized and trusted  
leader in public service.***

***Mary Garcia***  
**Licensing Operations Division**



# CALIFORNIA DMV FACTS

## January 1, 2011

■	Licensed Drivers	-	23,799,513
❖	Teen Drivers (16 – 19 year olds)	-	875,268
■	Registration		
❖	Vehicles	-	31,987,821
❖	Hybrid	-	395,483
❖	Motorcycles	-	825,744

Note: State Population as of Jan 1, 2009: 38,487,889

# Salesperson License – Fall 2010



(front)

Conceptual Design



(back)

# Salesperson License Changes

- **SB 1004 - Salesperson can be employed by more than one dealership, provided:**
  - ❖ The dealerships are owned by at least one or more of the same individuals named in DMV records.
  - ❖ A photocopy of the salesperson license is publically displayed at the additional business locations.
  - ❖ The salesperson license and all posted copies of the license must be returned to the salesperson upon termination of employment.
  - ❖ Salesperson employment termination must still be reported to the DMV on form OL-16A.

# Dealer Record Retention Regulations

- Dealer and Lessor-Retailer options:
  - Status Quo: Keep paper records at established place of business for 3 years
  - Offsite after 18 months: Records may be moved to secure storage within California (\*)
  - Or after 18 months: Documents may be scanned and confidentially destroyed (\*)

\*Additional requirements are applicable. CCR § 272.00 and 272.02

# **Consumer Motor Vehicle Recovery Act, SB 729**

- **Established the Consumer Motor Vehicle Recovery Corporation.**
  - Five member board/Director from the Department of Justice
- **Collection from dealers began July 1, 2008**
  - \$1 fee for each retail vehicle sale via quarterly invoices
  - Established a \$2,500 cap for volume dealers
  - Funds are used to pay certain consumer claims
- **The claim process is administered by a contract vendor**
  - Claims are presented for approval at board meetings
  - Stops are placed on DMV records to prevent future licensure
- **DMV costs are deducted from quarterly payments**

# Consumer Motor Vehicle Recovery Fund

- *January – December 2009*
  - *207 claims received, 36 denied, 25 pending*
  - *182 closed – total paid in 2009: \$623,631.15*
- *January – December 2010*
  - *93 claims received, 23 denied, 39 pending*
  - *31 closed – total paid 09 & 10: \$130,128/09*
- *Fees Collected –*
  - *2008     \$ 830,589*
  - *2009     \$1,404,956*
  - *2010     \$1,653,018*

## *More DMV Facts:*

- **Licensees as of January 1, 2011**
  - *New Vehicles*                    1,453
  - *Used Vehicles*                    6,748
  - *Registration Services*    1,528
- **1<sup>st</sup> Line Business Partners**
  - *Rental or Leasing Companies*
  - *Dismantlers and Salvage Pools*
- **2<sup>nd</sup> Line Business Partner Locations**
  - *965 Dealer Locations*
  - *1,200 Registration Service*

# Business Partner Automation Program

- 464,084 New Vehicle Reports of Sale
  - 52,907 Posting Fees on New Vehicle Report of Sale
  - 549,220 Full Year Registration Renewals
  - 294,243 Registered Owner Transfers
  - 198,6733 Salvage Applications
  - 18,105 Junk Applications -Non-Repairable
  - 6,376 Vehicle License Fee (VLF) Refunds\*
  - 3,561 Legal owner transfers\*
  - 8,511 Non-resident vehicles\*
  - 435 Miscellaneous originals\*
  - 57 Duplicate titles
  - N/A Vessels
- 
- Total Transactions 1,747,409 = \$434,394,578

# ***DMV Business Service Centers***

## ***2008***

- Sacramento – Proof of concept*

## ***2010***

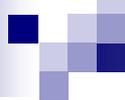
- Bakersfield – February*
- Fairfield – May*
- LA Metro/Covina – July*
- San Bernardino – July*

## ***2011***

- Oakland and Fresno – on hold*

## ***Other strategies:***

- Consolidated Telephone Centers*
- Self Service Terminals – 24 installed statewide in 2011*
- Registered Accounts*



# *Questions/Contacts*

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